January 17, 2021

Mr. Rod Garcia and Ms. Dawna Levenson

Assistant Deans of Admissions

MIT Sloan School of Management   
100 Main Street   
Cambridge, MA 02142

Dear Mr. Garcia and Ms. Levenson,

I am humbled to submit this application for MIT Sloan’s Class of 2023. After speaking with students and alumni, my values align well with those of Sloan’s curriculum and community. MIT’s action-oriented approach emphasizes *doing* as the best way to learn; its faculty and students collaborate and combine to form a unique community of “doers.”

I will contribute to this community by utilizing my experiences in the military. After my first year in the US Army, I was assigned as an executive officer to a newly established air defense battalion in Germany. I did not receive a handoff from my predecessor, because there was no predecessor. I was tasked with rapidly transforming my team, sparsely equipped with inexperienced personnel and faulty, second-hand equipment, into a full-fledged organization to defend Europe from aerial threats. Rapidly learning by doing, I implemented innovative programs and policies to address and rectify our shortcomings. I worked tirelessly with numerous internal and external teams to establish the logistical framework necessary for this ambitious endeavor. Within six months, I trained our team, ensured the repairs of our equipment, and oversaw our team’s growth. We became the first certified short-range air defense unit in Europe since the Cold War. Our successful participation in a large-scale NATO exercise alongside seven other nations served as the culmination of our hard work.

I want to design innovative digital products and experiences at a socially-conscious company to improve the lives of others. I intend to combine the technical knowledge and collaborative experience I will gain at Sloan with the “doer” mindset I developed in the Army. While at Sloan, I will take hands-on courses like *Digital Product Management* *Lab* to develop tools to achieve my ultimate goal: effecting positive change in the daily lives of individuals. Thank you for your consideration.

Sincerely,

Jaye S. Gamble, IV